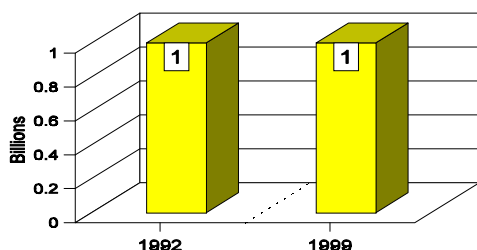
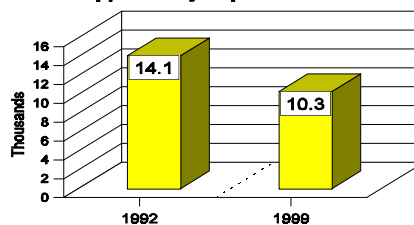


# WEST VIRGINIA STATE EXPORTS

**WEST VIRGINIA GOODS EXPORTS  
to World**



**WEST VIRGINIA JOBS  
Supported by Exports To World**



- # In 1999, West Virginia's goods exports were \$953 million, down 0.8 percent (\$8 million) from 1992. During 1999, West Virginia was the 46<sup>th</sup> largest state exporter of goods.
- # In 1999, West Virginia's jobs supported by goods exports were an estimated 27 percent (3,763 jobs) lower than 1992. U.S. jobs supported by goods exports pay 13 to 16 percent higher than the national average wage.
- # In 1991, the latest year available, West Virginia exports accounted for 5 percent of its manufacturing output and represented 20.2 percent of its total manufacturing employment.
- # West Virginia exports of manufactured products were up by 24 percent between 1993 and 1999 (from \$596.0 million in 1993 to \$738.3 million in 1999).
- # The five largest manufacturing sectors in terms of West Virginia's exports were: Chemical Products (\$201 million of exports in 1999), Primary Metals (\$158 million), Industrial Machinery and Computers (\$102 million), Lumber and Wood Products (\$86 million), and Transportation Equipment (\$50 million). These five sectors accounted for 63 percent of the state's total exports in 1999.
- # Among West Virginia's fastest growing manufactured exports (in millions) were:

Sector	1993	1999	Change %
Lumber and Wood Products	\$30.1	\$85.6	184%
Transportation Equipment	27.5	50.3	83
Industrial Machinery and Computers	75.4	102.2	35
Primary Metal Products	124.0	158.0	28

- # West Virginia is the country's 45th largest agricultural exporting state, shipping \$20 million in agricultural exports abroad in FY 1999.
- # Total exports from West Virginia to NAFTA countries in 1999 were 27 percent higher than 1993 (pre-NAFTA), rising from \$341.0 million in 1993 to \$434.2 million in 1999. During 1999, Canada was West Virginia's largest export market, while Mexico was West Virginia's seventh largest export market. Exports to Canada in 1999 were 27 percent (\$84 million) higher than 1993, to \$401.4 million in 1999. Exports to Mexico in 1999 were 38 percent (\$9.0 million) higher than 1993, to \$32.9 million in 1999.
- # In 1999, total exports from West Virginia to Japan were running 42 percent (\$21 million) higher than 1993, to \$72.2 million in 1999. During 1999, Japan was West Virginia's third largest export market.
- # In 1999, total exports from West Virginia to the European Union were 35 percent (\$70 million) higher than 1993, to \$270.9 million in 1999.
- # In 1999, West Virginia exported \$72.5 million to South/Central America and the Caribbean (excluding Mexico), \$60.2 million to the Asian members of APEC and \$1.1 million to SubSaharan Africa.
- # In 1999, West Virginia exported \$11.3 million to China, its 14<sup>th</sup> largest export market.