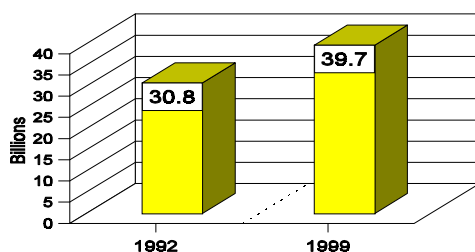
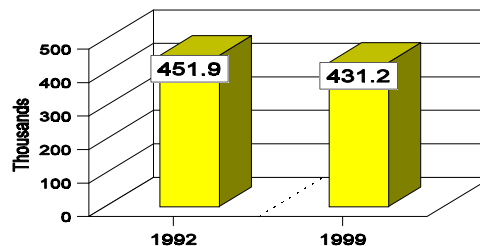


# WASHINGTON STATE EXPORTS

**WASHINGTON GOODS EXPORTS  
to World**



**WASHINGTON JOBS  
Supported by Exports To World**



- # In 1999, Washington's goods exports were \$39.7 billion, up 29 percent (\$8.9 billion) from 1992. During 1999, Washington was the fifth largest state exporter of goods.
- # In 1999, Washington's jobs supported by exports were an estimated 5 percent (20,765) jobs lower than 1992. U.S. jobs supported by goods exports pay 13 to 16 percent higher than the national average wage.
- # In 1991, the latest year available, Washington exports accounted for 43.6 percent of its manufacturing output and represented 31.4 percent of its total manufacturing employment.
- # Washington exports of manufactured products were up by 44 percent between 1993 and 1999 (from \$25.7 billion in 1993 to \$37.0 billion in 1999).
- # The five largest manufacturing sectors in terms of Washington exports were: Transportation Equipment (\$28.0 billion of exports in 1999), Lumber and Wood Products (\$1.5 billion), Industrial Machinery and Computers (\$1.4 billion), Paper Products (\$1.2 billion), and Food Products (\$1.1 billion). These five sectors accounted for 84 percent of the state's total exports in 1998. The Transportation Sector (mostly aircraft) accounted for 71 percent of the total.
- # Among Washington fastest growing manufactured exports (in billions) were:

Sector	1993	1999	Change %
Chemical Products	\$0.3	\$0.7	118%
Scientific and Measuring Instruments	0.5	0.9	74
Transportation Equipment	17.8	28.0	58
Industrial Machinery and Computers	1.0	1.4	45

- # Washington is the country's eighth largest agricultural exporting state, shipping \$1.8 billion in agricultural exports abroad or 3.6% of the U.S. total in FY 1999. The largest export categories, fruit, vegetables, and wheat, accounted for 74 percent of Washington's agricultural exports in FY 1999.
- # Total exports from Washington to NAFTA countries in 1999 were 55 percent higher than 1993 (pre-NAFTA), rising from \$2.1 billion in 1993 to \$3.2 billion in 1999. During 1999, Canada was Washington's third largest export market, while Mexico was Washington's 24<sup>th</sup> largest export market. Exports to Canada in 1999 were running 51 percent (\$939 million) higher than 1993, to \$2.8 billion in 1999. Exports to Mexico in 1999 were 97 percent (\$207 million) higher than 1993, to \$422.0 million in 1999.
- # In 1999, total exports from Washington to Japan were running 8 percent (\$574 million) lower than 1993, to \$6.3 billion in 1999. During 1999, Japan was Washington's largest export market.
- # In 1999, total exports from Washington to the European Union were 132 percent (\$8.2 billion) higher than 1993, to \$14.5 billion in 1999.
- # In 1999, Washington exported \$1.0 billion to South/Central America and the Caribbean (excluding Mexico), \$5.5 billion to the Pacific Rim (excluding Japan and China) and \$432.0 million to SubSaharan Africa.
- # In 1999, Washington exported \$2.1 billion to China, its fifth largest export market.