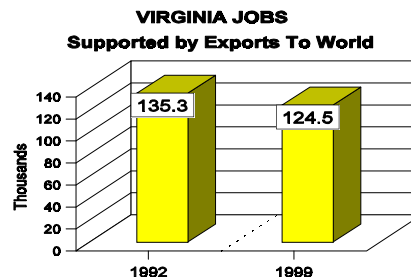
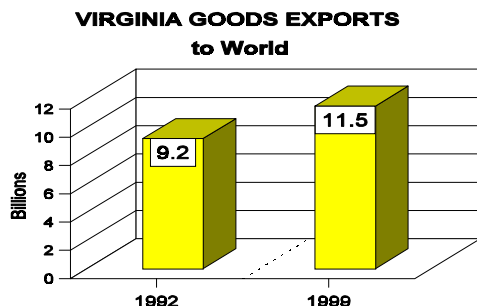


VIRGINIA STATE EXPORTS



- # In 1999, Virginia's goods exports were \$11.5 billion, up 25 percent (\$2.3 billion) from 1992. During 1999, Virginia was the 19th largest state exporter of goods.
- # In 1999, Virginia's jobs supported by goods exports were an estimated 8 percent (10,752 jobs) lower than 1992. U.S. jobs supported by goods exports pay 13 to 16 percent higher than the national average wage.
- # In 1991, the latest year available, Virginia's exports accounted for 17.2 percent of its manufacturing output and represented 14.0 percent of its total manufacturing employment.
- # Virginia's exports of manufactured products were up by 31 percent between 1993 and 1999 (from \$7.6 billion in 1993 to \$10.0 billion in 1999).
- # The five largest manufacturing sectors in terms of Virginia's exports were: Tobacco (\$2.7 billion of exports in 1999), Electronic and Electric Equipment (\$1.4 billion), Transportation Equipment (\$1.3 billion), Industrial Machinery and Computers (\$1.2 billion), and Chemical Products (\$742 million). These five sectors accounted for 64 percent of the state's total exports in 1999.
- # Among Virginia's fastest growing manufactured exports (in billions) were:

Sector	1993	1999	Change %
Electronic and Electric Equipment	\$0.6	\$1.4	131%
Fabricated Metal Products	0.3	0.6	117
Industrial Machinery and Computers	0.9	1.2	41
Chemical Products	0.6	0.7	26

- # Virginia is the country's 28th largest agricultural exporting state, shipping \$386 million in agricultural exports abroad in FY 1999. The two largest export categories, tobacco, poultry, and live animals and meat (excluding poultry), accounted for 63 percent of Virginia's agricultural exports in FY 1999.
- # Total exports from Virginia to NAFTA countries in 1999 were 90 percent higher than 1993 (pre-NAFTA), rising from \$1.7 billion in 1993 to \$3.1 billion in 1999. During 1999, Canada was Virginia's largest export market, while Mexico was Virginia's third largest export market. Exports to Canada in 1999 were 83 percent (\$1.1 million) higher than 1993, to \$2.4 billion in 1999. Exports to Mexico in 1999 were 115 percent (\$378 million) higher than 1993, to \$707 million in 1999.
- # In 1999, total exports from Virginia to Japan were 22 percent (\$268 million) higher than 1993, to \$1.5 billion in 1999. During 1999, Japan was Virginia's second largest export market.
- # In 1999, total exports from Virginia to the European Union were 21 percent (\$480 million) higher than 1993, to \$2.8 billion in 1999.
- # In 1999, Virginia exported \$663 million to South/Central America and the Caribbean (excluding Mexico), \$1.5 billion to the Pacific Rim (excluding Japan and China) and \$84 million to SubSaharan Africa.
- # In 1999, Virginia exported \$115.6 million to China, its 22nd largest export market.