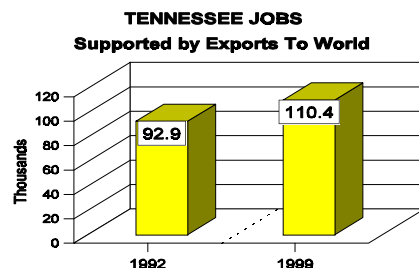
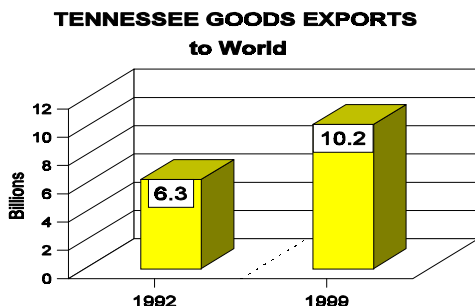


TENNESSEE STATE EXPORTS



- # In 1999, Tennessee's goods exports were \$10.2 billion, up 61 percent (\$3.8 billion) from 1992. During 1999, Tennessee was the 22nd largest state exporter of goods.
- # In 1999, Tennessee's jobs supported by goods exports were an estimated 19 percent (17,423 jobs) higher than 1992. U.S. jobs supported by goods exports pay 13 to 16 percent higher than the national average wage.
- # In 1991, the latest year available, Tennessee exports accounted for 17.2 percent of its manufacturing output and represented 15.7 percent of its total manufacturing employment.
- # Tennessee's exports of manufactured products were up by 65 percent between 1993 and 1999 (from \$5.6 billion in 1993 to \$9.2 billion in 1999).
- # The five largest manufacturing sectors in terms of Tennessee's exports were: Transportation Equipment (\$1.8 billion of exports in 1999), Chemical Products (\$1.4 billion), Industrial Machinery and Computers (\$1.2 billion), Paper Products (\$1.0 billion), and Electronic and Electric Equipment (\$1.0 billion). These five sectors accounted for over 64 percent of the state's total exports in 1999.
- # Among Tennessee's fastest growing manufactured exports (in billions) were:

Sector	1993	1999	Change %
Transportation Equipment	\$0.9	\$1.8	95%
Electronic and Electrical Equipment	0.5	1.0	93
Industrial Machinery and Computer Equipment	0.7	1.2	74
Paper Products	0.7	1.0	52

- # Tennessee is the country's 29th largest agricultural exporting state, shipping \$382 million in agricultural exports abroad in FY 1999. The largest export categories, tobacco, soybeans, and cotton and linters, accounted for 57 percent of Tennessee's agricultural exports in FY 1999.
- # Total exports from Tennessee to NAFTA countries in 1999 were 71 percent higher than 1993 (pre-NAFTA), rising from \$2.5 billion in 1993 to \$4.4 billion in 1999. During 1999, Canada was Tennessee's largest export market, while Mexico was Tennessee's second largest export market. Exports to Canada in 1999 were 79 percent (\$1.4 billion) higher than 1993, to \$3.3 billion in 1999. Exports to Mexico in 1999 were 52 percent (\$364 million) higher than 1993, to \$1.1 billion in 1999.
- # In 1999, total exports from Tennessee to Japan were 41 percent (\$168 million) higher than 1993, to \$574.7 million in 1999. During 1999, Japan was Tennessee's fourth largest export market.
- # In 1999, total exports from Tennessee to the European Union were 48 percent (\$783 million) higher than 1993, to \$2.4 billion in 1999.
- # In 1999, Tennessee exported \$823 million to South/Central America and the Caribbean (excluding Mexico), \$1.2 billion to the Pacific Rim (excluding Japan and China) and \$55.3 million to SubSaharan Africa.
- # In 1999, Tennessee exported \$128.5 million to China, its 16th largest export market.