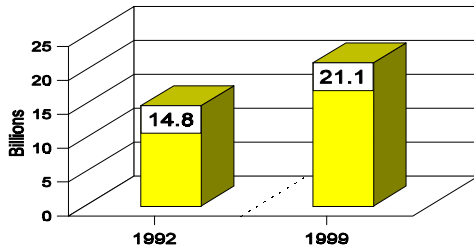
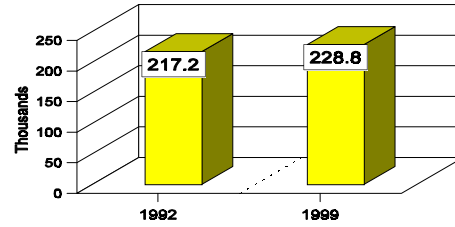


PENNSYLVANIA STATE EXPORTS

**PENNSYLVANIA GOODS EXPORTS
to World**



**PENNSYLVANIA JOBS
Supported by Exports To World**



- # In 1999, Pennsylvania's goods exports were \$21.1 billion, up 43 percent (\$6.3 billion) from 1992. During 1999, Pennsylvania was the 10th largest state exporter of goods.
- # In 1999, Pennsylvania's jobs supported by goods exports were an estimated 5 percent (11,606 jobs) higher than 1992. U.S. jobs supported by goods exports pay 13 to 16 percent higher than the national average wage.
- # In 1991, the latest year available, Pennsylvania's exports accounted for 16.8 percent of its manufacturing output and represented 17.7 percent of its total manufacturing employment.
- # Pennsylvania's exports of manufactured products were up by 45 percent between 1993 and 1999 (from \$13.6 billion in 1993 to \$19.8 billion in 1999).
- # The five largest manufacturing sectors in terms of Pennsylvania's exports were: Chemical Products (\$4.3 billion of exports in 1999), Electronic and Electric Equipment (\$3.4 billion), Industrial Machinery and Computers (\$3.2 billion), Transportation Equipment (\$1.6 billion), and Primary Metal Industries (\$1.4 billion). These five sectors accounted for 66 percent of the state's total exports in 1999.
- # Among Pennsylvania's fastest growing manufactured exports (in billions) were:

Sector	1993	1999	Change %
Electronic and Electrical Equipment	\$2.0	\$3.4	74%
Scientific and Measuring Instruments	0.7	1.2	68
Chemical Products	2.6	4.3	63
Primary Metal Industries	1.0	1.4	45

- # Pennsylvania is the country's 24th largest agricultural exporting state, shipping \$593 million in agricultural exports abroad in FY 1999. The three largest export categories, Live Animals and Meat (excluding poultry), and Poultry, accounted for 39 percent of Pennsylvania's agricultural exports in FY 1999.
- # Total exports from Pennsylvania to NAFTA countries in 1999 were 75 percent higher than 1993 (pre-NAFTA), rising from \$5.2 billion in 1993 to \$9.0 billion in 1999. During 1999, Canada was Pennsylvania's largest export market, while Mexico was Pennsylvania's second largest export market. Exports to Canada in 1999 were running 46 percent (\$2.0 billion) higher than 1993, to \$6.5 billion in 1999. Exports to Mexico in 1999 were 259 percent (\$1.8 billion) higher than 1993, to \$2.5 billion in 1999.
- # In 1999, total exports from Pennsylvania to Japan were running 12 percent (\$108 million) higher than 1993, to \$1.0 billion in 1999. During 1999, Japan was Pennsylvania's fourth largest export market.
- # In 1999, total exports from Pennsylvania to the European Union were 45 percent (\$1.5 billion) higher than 1993, to \$4.8 billion in 1999.
- # In 1999, Pennsylvania exported \$1.5 billion to South/Central America and the Caribbean (excluding Mexico), \$2.9 billion to the Pacific Rim (excluding Japan and China) and \$43.0 million to SubSaharan Africa.
- # In 1999, Pennsylvania exported \$345 million to China, its 15th largest export market.