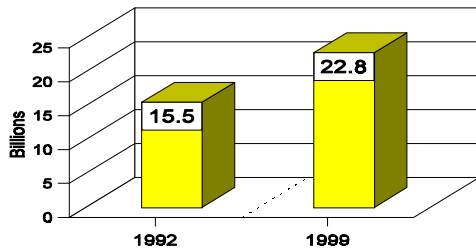
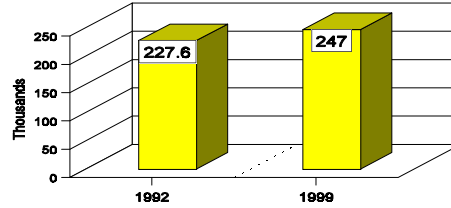


NEW JERSEY STATE EXPORTS

**NEW JERSEY GOODS EXPORTS
to World**



**NEW JERSEY JOBS
Supported by Exports To World**



- # In 1999, New Jersey's goods exports were \$22.8 billion, up 47 percent (\$7.3 billion) from 1992. During 1999, New Jersey was the ninth largest state exporter of goods.
- # In 1999, New Jersey's jobs supported by goods exports were an estimated 9 percent (19,392 jobs) higher than 1992. U.S. jobs supported by goods exports pay 13 to 16 percent higher than the national average wage.
- # In 1991, the latest year available, New Jersey's exports accounted for 15.2 percent of its manufacturing output and represented 17.3 percent of its total manufacturing employment.
- # New Jersey's exports of manufactured products were up by 44 percent between 1993 and 1999 (from \$14.8 billion in 1993 to \$21.4 billion in 1999).
- # The five largest manufacturing sectors in terms of New Jersey's exports were: Chemical Products (\$6.6 billion of exports in 1999), Electronic and Electric Equipment (\$3.8 billion), Industrial Machinery and Computers (\$2.0 billion), Transportation Equipment (\$1.8 billion), and Scientific and Measuring Instruments (\$1.6 billion). These five sectors accounted for 69 percent of the state's total exports in 1999.
- # Among New Jersey's fastest growing manufactured exports (in billions) were:

| Sector | 1993 | 1999 | Change % |
|-------------------------------------|-------|-------|----------|
| Chemical Products | \$3.8 | \$6.6 | 73% |
| Primary Metal Industries | 0.6 | 1.1 | 71 |
| Electronic and Electrical Equipment | 2.3 | 3.8 | 63 |
| Transportation Equipment | 1.2 | 1.8 | 54 |

- # New Jersey is the country's 36th largest agricultural exporting state, shipping \$153 million in agricultural exports abroad in FY 1999. New Jersey's largest agriculture export categories, vegetables and fruits, accounted for 24 percent of New Jersey's agricultural exports in FY 1999.
- # Total exports from New Jersey to NAFTA countries in 1999 were 51 percent higher than 1993 (pre-NAFTA), rising from \$3.6 billion in 1993 to \$5.5 billion in 1999. During 1999, Canada was New Jersey's largest export market, while Mexico was New Jersey's fourth largest export market. Exports to Canada in 1999 were 54 percent (\$1.5 billion) higher than 1993, to \$4.3 billion in 1999. Exports to Mexico in 1999 were 40 percent (\$341 million) higher than 1993, to \$1.2 billion in 1999.
- # In 1999, total exports from New Jersey to Japan were 66 percent (\$782 million) higher than 1993, to \$2.0 billion in 1999. During 1999, Japan was New Jersey's second largest export market.
- # In 1999, total exports from New Jersey to the European Union were 56 percent (\$2.3 billion) higher than 1993, to \$6.5 billion in 1999.
- # In 1999, New Jersey exported \$2.1 billion to South/Central America and the Caribbean (excluding Mexico), \$2.9 billion to the Pacific Rim (excluding Japan and China) and \$54.4 million to SubSaharan Africa.
- # In 1999, New Jersey exported \$594.3 million to China, its 11th largest export market.