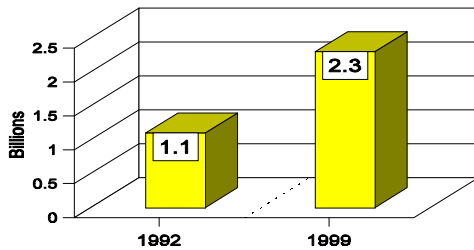
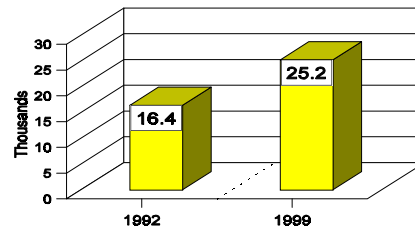


NEW HAMPSHIRE STATE EXPORTS

**NEW HAMPSHIRE GOODS EXPORTS
to World**



**NEW HAMPSHIRE JOBS
Supported by Exports To World**



- # In 1999, New Hampshire's goods exports were \$2.3 billion, up 108 percent (\$1.2 billion) from 1992. During 1999, New Hampshire was the 36th largest state exporter of goods.
- # In 1999, New Hampshire's jobs supported by goods exports were an estimated 54 percent (8,784 jobs) higher than 1992. U.S. jobs supported by goods exports pay 13 to 16 percent higher than the national average wage.
- # In 1991, the latest year available, New Hampshire exports accounted for 22.1 percent of its manufacturing output and represented 21.2 percent of its total manufacturing employment.
- # New Hampshire's exports of manufactured products were up by 81 percent between 1993 and 1999 (from \$1.2 billion in 1993 to \$2.2 billion in 1999).
- # The five largest manufacturing sectors in terms of New Hampshire's exports were: Industrial Machinery and Computers (\$606.5 million of exports in 1999), Electronic and Electric Equipment (\$478.2 million), Leather Products (\$195.9 million), Transportation Equipment (\$187.4 million), and Scientific and Measuring Instruments (\$159.0 million). These five sectors accounted for 70 percent of the state's total exports in 1999.
- # Among New Hampshire's fastest growing manufactured exports (in millions) were:

Sector	1993	1999	Change %
Electronic and Electric Equipment	\$130.7	\$478.2	266%
Transportation Equipment	52.9	187.4	255
Leather Products	68.8	195.9	185
Scientific and Measuring Instruments	105.9	159.0	50

- # New Hampshire is the country's 48th largest agricultural exporting state, shipping \$1.0 million in agricultural exports abroad in FY 1999.
- # Total exports from New Hampshire to NAFTA countries in 1999 were 76 percent higher than 1993 (pre-NAFTA), rising from \$508.2 million in 1993 to \$895.8 million in 1999. During 1999, Canada was New Hampshire's largest export market, while Mexico was New Hampshire's 8th largest export market. Exports to Canada in 1999 were 73 percent (\$342.0 million) higher than 1993, to \$809.4 million in 1999. Exports to Mexico in 1999 were 111 percent (\$45.6 million) higher than 1993, to \$86.4 million in 1999.
- # In 1999, total exports from New Hampshire to Japan were 51 percent (\$31.0 million) higher than 1993, to \$91.3 million in 1999. During 1999, Japan was New Hampshire's sixth largest export market.
- # In 1999, total exports from New Hampshire to the European Union were 121 percent (\$398.6 million) higher than 1993, to \$728.4 million in 1999.
- # In 1999, New Hampshire exported \$110.5 million to South America and the Caribbean (excluding Mexico), \$333.0 million to the Pacific Rim (excluding Japan and China) and \$1.3 million to SubSaharan Africa.
- # In 1999, New Hampshire exported \$25.4 million to China, its 17th largest export market.