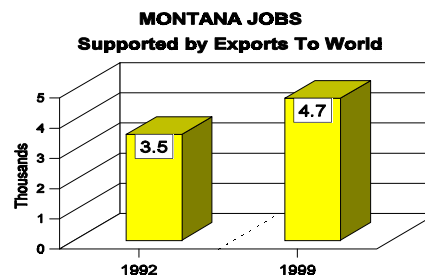
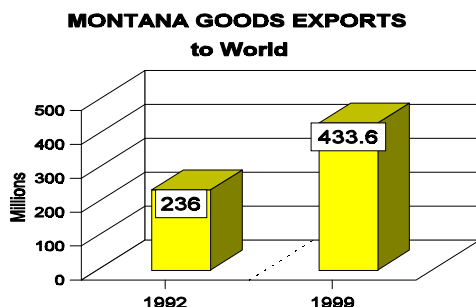


MONTANA STATE EXPORTS



- # In 1999, Montana's goods exports were \$433.6 million, up 84 percent (\$198 million) from 1992. During 1999, Montana was the 48th largest state exporter of goods.
- # In 1999, Montana's jobs supported by goods exports were an estimated 36 percent (1,241 jobs) higher than 1992. U.S. jobs supported by goods exports pay 13 to 16 percent higher than the national average wage.
- # In 1991, the latest year available, Montana exports accounted for 15.1 percent of its manufacturing output and represented 14.1 percent of its total manufacturing employment.
- # Montana's exports of manufactured products were up by 61 percent between 1993 and 1999 (from \$199.4 million in 1993 to \$321.6 million in 1999).
- # The five largest manufacturing sectors in terms of Montana's exports were: Primary Metal Industries (\$120.4 million of exports in 1999), Industrial Machinery and Computers (\$81.1 million), Lumber and Wood Products (\$18.7 million), Chemical Products (\$18.5 million), and Food Products (\$13.1 million). These five sectors accounted for 58 percent of the state's total exports in 1999.
- # Among Montana's fastest growing manufactured exports (in millions) were:

Sector	1993	1999	Change %
Food Products	\$4.7	\$13.1	180%
Primary Metals	49.3	120.4	144
Industrial Machinery and Computers	46.6	81.1	74
Lumber and Wood Products	13.0	18.7	44

- # Montana is the country's 34th largest agricultural exporting state, shipping \$228 million in agricultural exports abroad in FY 1999. The largest export category, wheat, accounted for 72 percent of Montana's agricultural exports in FY 1999.
- # Total exports from Montana to NAFTA countries in 1999 were 79 percent higher than 1993 (pre-NAFTA), rising from \$168 million in 1993 to \$300 million in 1999. During 1999, Canada was Montana's largest export market, while Mexico was Montana's second largest export market. Exports to Canada in 1999 were 29 percent (\$47.9 million) higher than 1993, to \$214 million in 1999. Exports to Mexico in 1999 were 4,597 percent (\$84.6 million) higher than 1993, to \$86 million in 1999.
- # In 1999, total exports from Montana to Japan were 194 percent (\$19.4 million) higher than 1993, to \$29.4 million in 1999. During 1999, Japan was Montana's third largest export market.
- # In 1999, total exports from Montana the European Union were 18 percent (\$12.0 million) lower than 1993, to \$53.1 million in 1999.
- # In 1999, Montana exported \$7.0 million to South/Central America and the Caribbean (excluding Mexico), \$21.6 million to the Asian members of APEC, and \$2.9 thousand to SubSaharan Africa.
- # In 1999, Montana exported \$1.1 million to China, its 19th largest export market.

