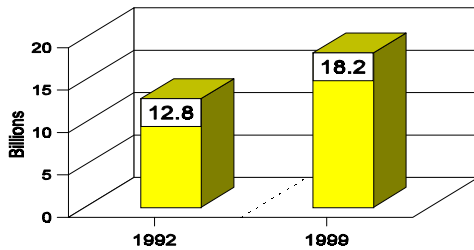
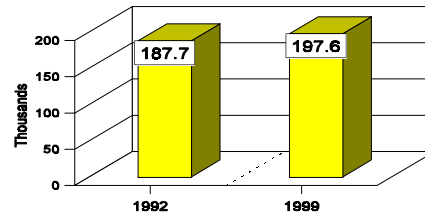


MASSACHUSETTS STATE EXPORTS

**MASSACHUSETTS GOODS EXPORTS
to World**



**MASSACHUSETTS JOBS
Supported by Exports To World**



- # In 1999, Massachusetts' goods exports were \$18.2 billion, up 42 percent (\$5.4 billion) from 1992. During 1999, Massachusetts was the 11th largest state exporter of goods.
- # In 1999, Massachusetts' jobs supported by goods exports were an estimated 5 percent (9,836 jobs) higher than 1992. U.S. jobs supported by goods exports pay 13 to 16 percent higher than the national average wage.
- # In 1991, the latest year available, Massachusetts' exports accounted for 23.4 percent of its manufacturing output and represented 22.7 percent of its total manufacturing employment.
- # Massachusetts' exports of manufactured products were up by 44 percent between 1993 and 1997 (from \$12.1 billion in 1993 to \$17.4 billion in 1999).
- # The five largest manufacturing sectors in terms of Massachusetts' exports were: Industrial Machinery and Computers (\$4.3 billion of exports in 1999), Electronic and Electric Equipment (\$4.0 billion), Scientific and Measuring Instruments (\$3.5 billion), Chemical Products (\$1.3 billion), and Transportation Equipment (\$761 million). These five sectors accounted for over 76 percent of the state's total exports in 1998.
- # Among Massachusetts' fastest growing manufactured exports (in billions) were:

Sector	1993	1999	Change %
Chemical Products	\$0.6	\$1.3	126%
Electronic and Equipment	2.2	4.0	81
Scientific and Measuring Equipment	2.0	3.5	76
Transportation Equipment	0.5	0.8	39

- # Massachusetts is the country's 42nd largest agricultural exporting state, shipping \$44 million in agricultural exports abroad in FY 1999.
- # Total exports from Massachusetts to NAFTA countries in 1999 were 31 percent higher than 1993 (pre-NAFTA), rising from \$3.4 billion in 1993 to \$4.4 billion in 1999. During 1999, Canada was Massachusetts' largest export market, while Mexico was Massachusetts' seventh largest export market. Exports to Canada in 1999 were 22 percent (\$643 million) higher than 1993, to \$3.6 billion in 1999. Exports to Mexico in 1999 were 101 percent (\$395 million) higher than 1993, to \$788.7 million in 1999.
- # In 1999, total exports from Massachusetts to Japan were 69 percent (\$754 million) higher than 1993, to \$1.9 billion in 1999. During 1999, Japan was Massachusetts' third largest export market.
- # In 1999, total exports from Massachusetts to the European Union were 43 percent (\$2.0 billion) higher than 1993, to \$6.6 billion in 1999.
- # In 1999, Massachusetts exported \$685.0 million to South/Central America and the Caribbean (excluding Mexico), \$3.2 billion to the Pacific Rim (excluding Japan and China) and \$17.6 million to SubSaharan Africa.
- # In 1999, Massachusetts exported \$259.3 million to China, its 18th largest export market.