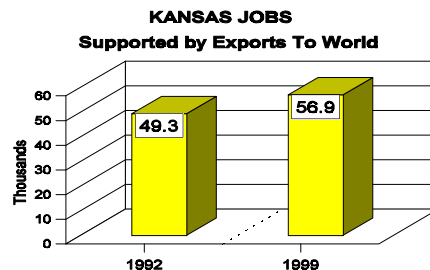
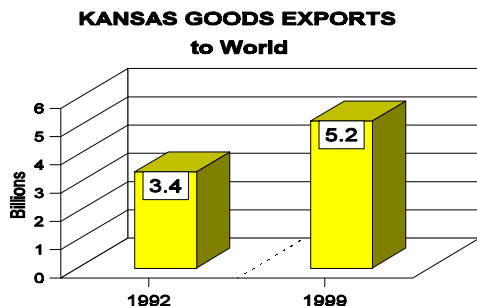


# KANSAS STATE EXPORTS



- # In 1999, Kansas' goods exports were \$5.2 billion, up 56 percent (\$1.9 billion) from 1992. During 1999, Kansas was the 27th largest state exporter of goods.
- # In 1999, Kansas' jobs supported by goods exports were an estimated 15 percent (7,568 jobs) higher than 1992. U.S. jobs supported by goods exports pay 13 to 16 percent higher than the national average wage.
- # In 1991, the latest year available, Kansas exports accounted for 14.3 percent of its manufacturing output and represented 15.7 percent of its total manufacturing employment.
- # Kansas' exports of manufactured products were up by 72 percent between 1993 and 1999 (from \$2.4 billion in 1993 to \$4.1 billion in 1999).
- # The five largest manufacturing sectors in terms of Kansas' exports were: Transportation Equipment (\$1.3 billion of exports in 1999), Food Products (\$1.2 billion), Industrial Machinery and Computers (\$416.8 million), Scientific and Measuring Instruments (\$297.2 million), and Chemical Products (\$293.1 million). These five sectors accounted for 67 percent of the state's total exports in 1999.
- # Among Kansas' fastest growing manufactured exports (in millions) were:

Sector	1993	1999	Change %
Chemical Products	\$121.1	\$293.1	142%
Scientific and Measuring Instruments	146.1	297.2	104
Transportation Equipment	661.6	1,327.5	101
Food Products	682.7	1,188.5	74

- # Kansas is the country's fourth largest agricultural exporting state, shipping \$2.8 billion in agricultural exports abroad or 5.8% of the U.S. total in FY 1999. The largest export categories, wheat, live animals and meat (excluding poultry), and feed grains, accounted for 74 percent of Kansas' agricultural exports in FY 1999.
- # Total exports from Kansas to NAFTA countries in 1999 were 92 percent higher than 1993 (pre-NAFTA), rising from \$776.4 million in 1993 to \$1.5 billion in 1999. During 1999, Canada was Kansas' second largest export market, while Mexico was Kansas' third largest export market. Exports to Canada in 1999 were 65 percent (\$377 million) higher than in 1993, to \$957 million in 1999. Exports to Mexico in 1999 were 172 percent (\$337 million) higher than 1993, to \$533 million in 1999.
- # In 1999, total exports from Kansas to Japan were running 40 percent (\$278 million) higher than 1993, to \$974.1 million in 1999. During 1999, Japan was Kansas' largest export market.
- # In 1999, total exports from Kansas to the European Union were 103 percent (\$491 million) higher than 1993, to \$966.0 million in 1999.
- # In 1999, Kansas exported \$617.2 million to South/Central America and the Caribbean (excluding Mexico), \$626.2 million to the Pacific Rim (excluding Japan and China) and \$69.6 million to SubSaharan Africa.
- # In 1999, Kansas exported \$27.1 million to China, its 27<sup>th</sup> largest export market.