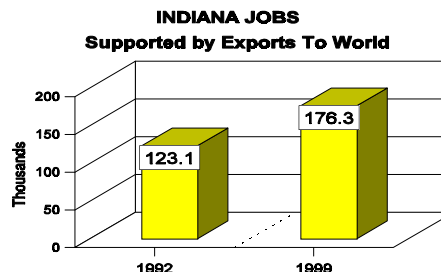
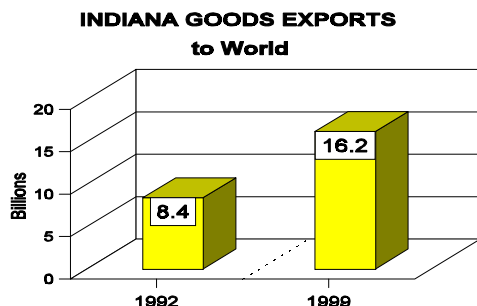


INDIANA STATE EXPORTS



- # In 1999, Indiana's goods exports were \$16.2 billion, up 94 percent (\$7.9 billion) from 1992. During 1999, Indiana was the 12th largest state exporter of goods.
- # In 1999, Indiana's jobs supported by goods exports were an estimated 43 percent (53,183 jobs) higher than 1992. U.S. jobs supported by goods exports pay 13 to 16 percent higher than the national average wage.
- # In 1991, the latest year available, Indiana's exports accounted for 18.1 percent of its manufacturing output and represented 17.8 percent of its total manufacturing employment.
- # Indiana's exports of manufactured products were up by 62 percent between 1993 and 1999 (from \$9.8 billion in 1993 to \$16.0 billion in 1999).
- # The five largest manufacturing sectors in terms of Indiana's exports were: Transportation Equipment (\$4.1 billion of exports in 1999), Electronic and Electric Equipment (\$3.5 billion), Chemical Products (\$2.2 billion), Industrial Machinery and Computers (\$2.0 billion), and Scientific and Measuring Instruments (\$948 million). These five sectors accounted for 79 percent of the state's total exports in 1999.
- # Among Indiana's fastest growing manufactured exports (in billions) were:

Sector	1993	1999	Change %
Electronic and Electrical Equipment	\$1.7	\$3.5	110%
Chemical Products	1.3	2.2	72
Industrial Machinery and Computers	1.4	2.0	44
Transportation Equipment	2.9	4.1	42

- # Indiana is the country's ninth largest agricultural exporting state, shipping \$1.4 billion in agricultural exports abroad or 2.9% of the U.S. total in FY 1999. Indiana's largest agriculture export categories, soybeans, and feed grains, accounted for 74 percent of Indiana's agricultural exports in FY 1999.
- # Total exports from Indiana to NAFTA countries in 1999 were 62 percent higher than 1993 (pre-NAFTA), rising from \$6.8 billion in 1993 to \$11.0 billion in 1999. During 1999, Canada was Indiana's largest export market, while Mexico was Indiana's second largest market. Exports to Canada in 1999 were 34 percent (\$1.9 billion) higher than 1993, to \$7.4 billion in 1999. Exports to Mexico in 1999 were 185 percent (\$2.3 billion) higher than 1993, to \$3.5 billion in 1999.
- # In 1999, total exports from Indiana to Japan were 41 percent (\$206 million) higher than 1993, to \$715 million in 1999. During 1999, Japan was Indiana's third largest export market.
- # In 1999, total exports from Indiana to the European Union were 69 percent (\$982 million) higher than 1993, to \$2.4 billion in 1999.
- # In 1999, Indiana exported \$849 million to South/Central America and the Caribbean (excluding Mexico), \$767 million to the Pacific Rim (excluding Japan and China) and \$9.4 million to SubSaharan Africa.
- # In 1999, Indiana exported \$104.0 million to China, its 15th largest export market.