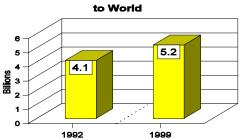
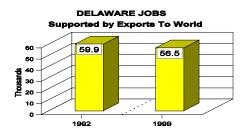
## **DELAWARE STATE EXPORTS**

## DELAWARE GOODS EXPORTS





- # In 1999, Delaware's goods exports were \$5.2 billion, up 27 percent (\$1.1 billion) from 1992. During 1999, Delaware was the 28th largest state exporter of goods.
- # In 1999, Delaware's jobs supported by goods exports were an estimated 6 percent (3,457 jobs) lower than in 1992. U.S. jobs supported by goods exports pay 13 to 16 percent higher than the national average wage.
- # In 1991, the latest year available, Delaware's exports accounted for 17.1 percent of its manufacturing output and represented 19.9 percent of its total manufacturing employment.
- # Delaware's exports of manufactured products were up by 44 percent between 1993 and 1999 (from \$3.5 billion in 1993 to \$5.1 billion in 1999).
- # The five largest manufacturing sectors in terms of Delaware's exports were: Chemical Products (\$3.7 billion of exports in 1999), Rubber and Miscellaneous Plastics (\$391.4 million), Scientific and Measuring Instruments (\$372.8 million), Industrial Machinery and Computers (\$152.1 million), and Textile Mill Products (\$116.9 million). These five sectors accounted for 91 percent of the state's total exports in 1999. The Chemical Products sector alone accounted for nearly 71 percent of Delaware's total exports.
- # Among Delaware's fastest growing manufactured exports (in millions) were:

Sector	1993	1999	Change %
Transportation Equipment	\$58.0	\$96.5	66%
Chemical Products	2,431.8	3,692.8	52
Scientific and Measuring Instruments	276.4	372.8	35
Rubber and Plastic Products	347.6	391.4	13

- # Delaware is the country's 39th largest agricultural exporting state, shipping \$107 million in agricultural exports abroad in FY 1999. Delaware's largest agriculture export category, poultry, accounted for 57 percent of Delaware's agricultural exports in FY 1999.
- # Total exports from Delaware to NAFTA countries in 1999 were 58 percent higher than 1993 (pre-NAFTA), rising from \$849.7 million in 1993 to \$1.3 billion in 1999. During 1999, Canada was Delaware's largest export market, while Mexico was Delaware's fourth largest export market. Exports to Canada in 1999 were 57 percent (\$383.3 million) higher than 1993, to \$1.1 billion in 1999. Exports to Mexico in 1999 were 61 percent (\$108.6 million) higher than 1993, to \$288.0 million in 1999.
- # In 1999, total exports from Delaware to Japan were 35 percent (\$119.3 million), higher than 1993 to \$465.1 million in 1999. During 1999, Japan was Delaware's third largest export market.
- # In 1999, total exports from Delaware to the European Union were 63 percent (\$653 million) higher than 1993, to \$1.7 billion in 1999.
- # In 1999, Delaware exported \$463.6 million to South/Central America and Carribbean (excluding Mexico), \$830.2 million to the Pacific Rim (excluding Japan and China) and \$20.3 million to SubSaharan Africa.
- # In 1999, Delaware exported \$124.7 million to China, its 12<sup>th</sup> largest export market.