

STATE MERCHANDISE EXPORT TOTALS TO LEADING U.S. MARKETS, 1997-2000  
(Thousands of Dollars)

| Market    | State          | 1997      | 1998      | 1999      | 2000      | % Change<br>1999-2000 | % Change<br>1997-2000 |
|-----------|----------------|-----------|-----------|-----------|-----------|-----------------------|-----------------------|
| VENEZUELA | Alabama        | 12,980    | 22,162    | 9,671     | 16,065    | 66.12                 | 23.77                 |
|           | Alaska         | 570       | 2,662     | 201       | 221       | 10.02                 | -61.24                |
|           | Arizona        | 6,370     | 9,156     | 14,174    | 12,227    | -13.74                | 91.93                 |
|           | Arkansas       | 5,143     | 4,948     | 1,920     | 5,073     | 164.21                | -1.36                 |
|           | California     | 264,581   | 284,851   | 222,671   | 280,529   | 25.98                 | 6.03                  |
|           | Colorado       | 34,718    | 51,317    | 39,132    | 39,848    | 1.83                  | 14.78                 |
|           | Connecticut    | 84,559    | 86,911    | 59,582    | 91,269    | 53.18                 | 7.94                  |
|           | Delaware       | 32,205    | 28,117    | 19,287    | 29,989    | 55.48                 | -6.88                 |
|           | Dist. of Col.  | 1,454     | 23,671    | 2,613     | 3,166     | 21.14                 | 117.72                |
|           | Florida        | 1,339,412 | 1,532,125 | 1,174,588 | 1,199,959 | 2.16                  | -10.41                |
|           | Georgia        | 78,549    | 115,809   | 74,208    | 110,368   | 48.73                 | 40.51                 |
|           | Hawaii         | 12        | 0         | 0         | 22        | .                     | 85.87                 |
|           | Idaho          | 1,758     | 1,675     | 1,327     | 1,426     | 7.44                  | -18.86                |
|           | Illinois       | 335,504   | 310,144   | 251,654   | 229,779   | -8.69                 | -31.51                |
|           | Indiana        | 28,483    | 25,583    | 16,975    | 29,131    | 71.61                 | 2.28                  |
|           | Iowa           | 11,323    | 13,637    | 14,537    | 54,528    | 275.09                | 381.55                |
|           | Kansas         | 216,026   | 141,734   | 106,937   | 87,795    | -17.90                | -59.36                |
|           | Kentucky       | 27,285    | 20,763    | 25,557    | 14,397    | -43.67                | -47.24                |
|           | Louisiana      | 87,026    | 93,765    | 60,397    | 60,422    | .04                   | -30.57                |
|           | Maine          | 5,655     | 6,056     | 3,598     | 3,368     | -6.39                 | -40.44                |
|           | Maryland       | 9,927     | 14,097    | 13,239    | 10,781    | -18.56                | 8.60                  |
|           | Massachusetts  | 46,047    | 57,743    | 35,637    | 33,155    | -6.96                 | -28.00                |
|           | Michigan       | 446,324   | 279,762   | 236,254   | 366,354   | 55.07                 | -17.92                |
|           | Minnesota      | 98,421    | 72,092    | 70,977    | 85,889    | 21.01                 | -12.73                |
|           | Mississippi    | 7,188     | 12,367    | 33,723    | 6,009     | -82.18                | -16.40                |
|           | Missouri       | 66,983    | 98,935    | 78,583    | 42,413    | -46.03                | -36.68                |
|           | Montana        | 207       | 130       | 16        | 410       | 2,516.68              | 98.27                 |
|           | Nebraska       | 110,828   | 68,929    | 38,025    | 32,282    | -15.11                | -70.87                |
|           | Nevada         | 2,385     | 4,524     | 3,660     | 6,010     | 64.24                 | 151.96                |
|           | New Hampshire  | 7,069     | 3,139     | 5,054     | 3,195     | -36.78                | -54.80                |
|           | New Jersey     | 167,408   | 155,580   | 153,366   | 229,550   | 49.68                 | 37.12                 |
|           | New Mexico     | 379       | 639       | 5,272     | 7,677     | 45.64                 | 1,924.50              |
|           | New York       | 255,885   | 390,463   | 303,756   | 336,681   | 10.84                 | 31.58                 |
|           | North Carolina | 59,255    | 72,308    | 45,504    | 78,740    | 73.04                 | 32.88                 |
|           | North Dakota   | 239       | 1,229     | 290       | 474       | 63.63                 | 98.24                 |
|           | Ohio           | 159,730   | 173,154   | 114,759   | 112,201   | -2.23                 | -29.76                |
|           | Oklahoma       | 171,659   | 115,082   | 52,440    | 151,316   | 188.55                | -11.85                |
|           | Oregon         | 41,804    | 30,214    | 7,417     | 89,914    | 1,112.22              | 115.08                |
|           | Pennsylvania   | 131,497   | 151,003   | 95,103    | 141,816   | 49.12                 | 7.85                  |
|           | Rhode Island   | 4,089     | 3,732     | 3,070     | 3,211     | 4.59                  | -21.49                |
|           | South Carolina | 41,384    | 13,481    | 13,768    | 25,287    | 83.67                 | -38.90                |
|           | South Dakota   | 1,688     | 5,084     | 857       | 871       | 1.63                  | -48.39                |
|           | Tennessee      | 34,371    | 50,364    | 51,571    | 37,318    | -27.64                | 8.57                  |
|           | Texas          | 1,375,516 | 1,290,769 | 1,279,558 | 982,248   | -23.24                | -28.59                |
|           | Utah           | 9,302     | 6,874     | 9,655     | 7,821     | -18.99                | -15.92                |
|           | Vermont        | 1,049     | 948       | 1,062     | 2,416     | 127.51                | 130.28                |
|           | Virginia       | 48,098    | 51,817    | 41,933    | 39,620    | -5.52                 | -17.63                |
|           | Washington     | 44,071    | 43,624    | 125,233   | 26,270    | -79.02                | -40.39                |
|           | West Virginia  | 1,230     | 1,646     | 948       | 3,104     | 227.50                | 152.45                |
|           | Wisconsin      | 52,937    | 48,849    | 33,712    | 51,767    | 53.56                 | -2.21                 |
|           | Wyoming        | 2,175     | 1,182     | 1,387     | 157       | -88.65                | -92.76                |
|           | Puerto Rico    | 37,270    | 25,869    | 28,994    | 30,197    | 4.15                  | -18.98                |
|           | Virgin Islands | 244       | 26        | 3,181     | 33,724    | 960.08                | 13,698.90             |
|           | Unallocated    | 597,180   | 499,010   | 385,897   | 303,625   | -21.32                | -49.16                |
|           | U.S. Total     | 6,607,456 | 6,519,753 | 5,372,931 | 5,552,087 | 3.33                  | -15.97                |