

STATE MERCHANDISE EXPORT TOTALS TO LEADING U.S. MARKETS, 1997-2000  
(Thousands of Dollars)

| Market | State          | 1997      | 1998      | 1999      | 2000      | % Change<br>1999-2000 | % Change<br>1997-2000 |
|--------|----------------|-----------|-----------|-----------|-----------|-----------------------|-----------------------|
| EGYPT  | Alabama        | 4,100     | 6,908     | 4,439     | 7,935     | 78.75                 | 93.52                 |
|        | Alaska         | 0         | 5         | 0         | 0         | .                     | .                     |
|        | Arizona        | 4,851     | 2,542     | 2,111     | 1,168     | -44.65                | -75.92                |
|        | Arkansas       | 394       | 3,596     | 3,175     | 5,941     | 87.10                 | 1,408.06              |
|        | California     | 153,274   | 115,729   | 151,457   | 91,568    | -39.54                | -40.26                |
|        | Colorado       | 9,818     | 12,999    | 23,568    | 10,538    | -55.29                | 7.33                  |
|        | Connecticut    | 54,842    | 67,451    | 118,310   | 228,429   | 93.08                 | 316.53                |
|        | Delaware       | 8,542     | 6,385     | 8,674     | 12,232    | 41.01                 | 43.20                 |
|        | Dist. of Col.  | 453,160   | 497,021   | 370,775   | 699,228   | 88.59                 | 54.30                 |
|        | Florida        | 70,668    | 52,785    | 43,387    | 83,899    | 93.38                 | 18.72                 |
|        | Georgia        | 22,289    | 30,793    | 25,928    | 28,909    | 11.50                 | 29.70                 |
|        | Hawaii         | 6         | 0         | 0         | 0         | .                     | -100.00               |
|        | Idaho          | 4,961     | 4,693     | 25,423    | 19,053    | -25.05                | 284.04                |
|        | Illinois       | 255,368   | 156,606   | 134,444   | 251,828   | 87.31                 | -1.39                 |
|        | Indiana        | 12,685    | 14,335    | 14,130    | 13,962    | -1.19                 | 10.07                 |
|        | Iowa           | 9,833     | 6,856     | 11,072    | 9,713     | -12.28                | -1.22                 |
|        | Kansas         | 9,792     | 34,079    | 15,795    | 11,751    | -25.61                | 20.00                 |
|        | Kentucky       | 9,778     | 6,505     | 3,599     | 2,104     | -41.53                | -78.48                |
|        | Louisiana      | 25,879    | 24,339    | 58,142    | 58,686    | .94                   | 126.77                |
|        | Maine          | 3,808     | 3,428     | 4,162     | 3,124     | -24.93                | -17.96                |
|        | Maryland       | 126,331   | 69,366    | 35,398    | 45,490    | 28.51                 | -63.99                |
|        | Massachusetts  | 14,957    | 22,064    | 41,423    | 17,158    | -58.58                | 14.71                 |
|        | Michigan       | 42,232    | 44,756    | 22,101    | 32,008    | 44.83                 | -24.21                |
|        | Minnesota      | 376,179   | 381,633   | 419,506   | 223,180   | -46.80                | -40.67                |
|        | Mississippi    | 950       | 1,822     | 1,987     | 1,416     | -28.75                | 48.99                 |
|        | Missouri       | 52,153    | 72,191    | 58,313    | 36,763    | -36.95                | -29.51                |
|        | Montana        | 49        | 243       | 275       | 283       | 2.89                  | 472.69                |
|        | Nebraska       | 4,759     | 16,870    | 11,709    | 19,585    | 67.27                 | 311.51                |
|        | Nevada         | 335       | 1,126     | 943       | 662       | -29.76                | 97.89                 |
|        | New Hampshire  | 11,282    | 9,889     | 6,873     | 1,330     | -80.66                | -88.21                |
|        | New Jersey     | 77,496    | 71,465    | 94,577    | 75,785    | -19.87                | -2.21                 |
|        | New Mexico     | 953       | 306       | 995       | 73        | -92.62                | -92.30                |
|        | New York       | 160,931   | 147,996   | 91,152    | 95,288    | 4.54                  | -40.79                |
|        | North Carolina | 31,433    | 43,093    | 57,072    | 33,686    | -40.98                | 7.17                  |
|        | North Dakota   | 541       | 0         | 0         | 9         | .                     | -98.33                |
|        | Ohio           | 51,321    | 53,986    | 54,254    | 80,220    | 47.86                 | 56.31                 |
|        | Oklahoma       | 27,651    | 28,931    | 18,164    | 12,438    | -31.53                | -55.02                |
|        | Oregon         | 25,062    | 76,239    | 44,274    | 58,478    | 32.08                 | 133.33                |
|        | Pennsylvania   | 82,069    | 76,154    | 54,498    | 85,146    | 56.24                 | 3.75                  |
|        | Rhode Island   | 967       | 1,540     | 1,382     | 1,192     | -13.75                | 23.24                 |
|        | South Carolina | 9,236     | 7,478     | 10,036    | 4,723     | -52.94                | -48.86                |
|        | South Dakota   | 25        | 75        | 97        | 280       | 187.86                | 1,040.39              |
|        | Tennessee      | 93,742    | 51,573    | 92,128    | 107,506   | 16.69                 | 14.68                 |
|        | Texas          | 248,433   | 250,376   | 175,021   | 182,213   | 4.11                  | -26.66                |
|        | Utah           | 1,986     | 1,265     | 811       | 3,235     | 298.71                | 62.94                 |
|        | Vermont        | 666       | 344       | 335       | 330       | -1.37                 | -50.48                |
|        | Virginia       | 122,625   | 121,640   | 159,879   | 57,777    | -63.86                | -52.88                |
|        | Washington     | 449,662   | 8,239     | 11,887    | 11,582    | -2.57                 | -97.42                |
|        | West Virginia  | 56        | 637       | 699       | 643       | -7.96                 | 1,043.28              |
|        | Wisconsin      | 29,721    | 30,977    | 21,091    | 28,438    | 34.84                 | -4.32                 |
|        | Wyoming        | 84        | 0         | 229       | 0         | -100.00               | -100.00               |
|        | Puerto Rico    | 7,480     | 8,650     | 9,552     | 13,769    | 44.15                 | 84.08                 |
|        | Virgin Islands | 296       | 0         | 3         | 0         | -100.00               | -100.00               |
|        | Unallocated    | 674,319   | 411,812   | 510,141   | 558,507   | 9.48                  | -17.17                |
|        | U.S. Total     | 3,840,030 | 3,059,794 | 3,025,394 | 3,329,264 | 10.04                 | -13.30                |